



## SOLUTION BRIEF

### Customer Profile

ChevronTexaco represents the merger of two energy giants, Chevron and Texaco. Prior to the merger, Texaco engaged in an aggressive campaign to bring 35 of its international sites into the Microsoft Dynamics SL family of business solutions, with the globetrotting help of ePartners.

### Business Situation

Texaco needed a system that would draw together the efforts of its far-flung offices and outposts while giving each the flexibility to adapt the solution to individual countries' needs and dictates.

### Solution

> Microsoft Dynamics SL.

### Business Benefits

The implementation of the Dynamics SL modules in 35 worldwide sites enhanced Texaco's ability to share expertise, cross train and provide in-house support to its financial reporting divisions.

### Industry

Energy products and services

## ePartners Success Story

# ChevronTexaco Chooses ePartners and Microsoft Dynamics SL To Fuel A World-Wide Solution

# ChevronTexaco

*(ChevronTexaco was born October 9, 2001 when energy giants*

*Chevron and Texaco merged. In describing this particular case study, the name Texaco will be used since the implementation took place during the Texaco portion of the company's timeline)*

As one of the world's largest and most competitive energy companies, ChevronTexaco declares in its mission statement that it wants to be "the global energy company most admired for its people, partnership and performance." With 55,000 employees located in offices and outposts around the world, this \$117 billion energy giant oversees a vast chain of interlocking links including energy exploration and production efforts, the operation of cogeneration power plants and retail sales of fuels and lubricants, all of which literally fuel the businesses of its worldwide client base.

Texaco was on a quest to establish continuity in accounting practices between 35 of their international sites that would allow customizations where needed. This kind of undertaking would test the strength of their own internal IT team, the particular implementer chosen for the task and of course, the software system that would need to be agile and flexible enough to answer the needs of disparate communities and cultures, from Guatemala to India and from Nigeria to Vietnam. Hardware configuration alone called for several different worldwide implementation strategies: in Angola, remote access was a necessity between offshore drilling platforms and land-based operations in the port city of Luanda; in Houston, Texaco's corporate staff could access most of the 35 worldwide sites via TEXNET, Texaco's international network of leased lines for voice and data. Working as a trio, Texaco, ePartners and Dynamics SL geared up for a planned three-year migration to Dynamics SL.

## ePartners Success Story

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### Solution

Texaco has been a leader in breaking the paradigm of Fortune 500 companies only using Tier One solutions. Many other companies have now adopted the Texaco strategy of having a scalable solution tailored to the medium-sized subsidiary (defined as an entity with 1 to 100 concurrent users and \$1 million to \$500 million in annual revenue).

Dynamics SL project team members, along with their ePartners counterparts, traveled to each one of the international sites to oversee implementation and user adoption rates. Many times this put everyone involved in very dangerous situations: frontline at the Haitian civil war, and while in Angola, the team was subjected to civil strife and unrest during the entire implementation, complete with death threats. "In Haiti, the risks were so severe that we traveled only during daylight, leaving the hotel and office at different times each day, taking different vehicles and altering our routes so there was no pattern to our commutes," said Steve Hill, Latin American Dynamics SL coordinator for Texaco. "We have survived snakes, tarantulas, and no telling how many other critters. But in spite of all of these events, our team and the ePartners team successfully implemented Dynamics SL all around the world, representing many different aspects of Texaco's business."

Among the Dynamics SL modules implemented were: System Manager, General Ledger, Customization Manager, Accounts Payable, Accounts Receivable, Currency Manager, Purchase Order, Financial Statement Translation, Project Controller, FRx, Multi-Company, Order Processing/Management Payroll, Inventory Management, Cash Manager, Tools for Visual Basic and Bill of Materials. Customizations included inventory physical counts/reconciliation, inventory attributes, multi-currency pricing models/profitability based pricing, bi-monetary inventory, materials inventory searches on attributes type, inventory receipts and adjustments entries to General Ledger and multi-company requirements. The Transportation module allows the user to capture truck and driver information while the Sales and Use Tax Localization module provides automated calculation of various taxes required by local authorities.

### Business Benefits

With help from ePartners in developing a business solutions template that could be used in different worldwide locations, Texaco was able to advance its corporate strategic direction to promote software, hardware, coding and process standardization among field, divisional and corporate offices.

The implementation of the Dynamics SL modules enhanced Texaco's ability to share expertise, cross train and provide in-house support to its financial reporting divisions.



After more than a decade of arming its customers with a competitive advantage, ePartners has established itself as the largest global Microsoft Business Solutions consultancy in the world. From aligning their clients' business and IT strategies; to improving business processes; and deploying and supporting solutions that accelerate business results, no other Microsoft Business Solutions partner offers more comprehensive information technology solutions and services than ePartners. Last year alone more than 300 leading companies spanning 45 industries, turned to ePartners for strategic business solutions and consulting services. Visit [epartnersolutions.com](http://epartnersolutions.com) to view additional case studies

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