



SOLUTION BRIEF

Customer Profile

Anglo is a world-class supplier of composite and polymer products to the aerospace, defence, medical, automotive, transport, and industrial markets across the globe.

Business Situation

Anglo needed a solution that would support their complex manufacturing procedures, and was also easy to use and support.

Solution

> Microsoft Dynamics AX

Benefits

- > Centralised manufacturing and financials onto one system
- > Trimmed countless hours out of information input, gathering, and streamlined multiple manufacturing procedures
- > Improved visibility of information across the enterprise
- > Fast user-adoption with reports of system being easy to use

Industry

Manufacturing

ePartners Success Story

Anglo finds Dynamics AX does not disappoint

The manufacturing of composite materials and finished products includes a multitude of procedures and tracking of inventory in various stages. This makes for a complex business operation – but it's no sweat for Anglo and Dynamics AX.

Anglo is a world-class supplier of composite and polymer products to the aerospace, defence, medical, automotive, transport and industrial markets across the globe. Part of the Krempel-Group, they are uniquely positioned as a vertically integrated supplier of a comprehensive range of advanced materials, finished products, and assemblies for demanding applications.

A solution and partner that doesn't disappoint :

Anglo had been searching for a new ERP system for some time. Their prior system had been in place for over twelve years. It had become difficult to support, because it didn't fully allow for manufacturing aspects of the business and wasn't easy to get information out for decision-making or analysis.

Anglo had already created a short list of applications when they were referred to ePartners regarding Dynamics AX.

"We wanted a solution that could expand with the business," says Jude Nash, IT Manager at Anglo. "We wanted a well-supported system with a progression plan. Although we have not made major changes to the system, we were keen to have the ability to use a 'best practice' approach, meaning we wanted to amend our own business procedures when the system could provide a better method and amend the system where our current practice was best."

ePartners Success Story

Anglo finds Dynamics AX does not disappoint

Anglo not only found a solution in Dynamics AX to manage their entire business, from manufacturing to financials, but they found a partner to help ensure their successful implementation. "We chose ePartners because they were as excited about our project as we were. Even though we were not purchasing hundreds of user licences, they treated us the same as if we were. We checked reference sites and the feedback was excellent."

"Anglo invested a lot of time choosing the right ERP solution and the right partner. The software is only half the equation, a professional implementation is the other. Dynamics AX and ePartners have not disappointed."

Business Impact:

The true test of a successful product selection and implementation is its ability to streamline processes, improve decision-making and cut costs. This has been the case with Anglo.

More employees utilize Dynamics AX than the previous system because it is now being utilized across the whole of the business. "We wanted to be able to use the system across the whole of the business – from putting the prospect on the system to dispatching the goods – the system is utilized for every step. We wanted to be able to see real-time order statuses in the system. We wanted to take the complexity out of producing our documentation. All of this has been achieved, largely with the help of ePartners."

Anglo has trimmed countless hours out of gathering and formatting information for decision-making. They've also trimmed time out of key manufacturing processes. "Raising a shop-floor works pack now takes only a few minutes. Our stocktake procedure used to be incredibly complex and didn't use the system for all the data. Now it is very simple and easy to do," Ms. Nash reports.

By allowing employees access to view and update information related to their own departments, they now have ownership and responsibility not possible before now. "We have been able to produce training materials using the task recorder feature in Dynamics AX to show users in a step-by-step manner how to use the system. Our employees have found Dynamics AX to be very user friendly and easy to navigate."

Increased usage has fueled increased visibility to key business information. "Users are now able to extract information from the system themselves. Instead of waiting for weeks for information to be taken from the system and structured into the required layout, it now takes only hours to achieve the same results," says Ms. Nash.

Future plans:

One of Anglo's purchasing objectives was to acquire a system that would grow with them. As they grow, they have ample room to add on users, as well as to add more advanced analytical, demand planning, and sales management tools.



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